COMBINED ARMS

WE ARE HIRING

JOIN OUR TEAM!

OPEN POSITIONS:

Product Development ☑ Manager

ABOUT

Combined Arms unites local, state, and federal agencies, nonprofits, academic institutions, corporations, and community-based organizations together on one veteran coordination and referral system to drive efficiency, accountability, and inter-agency collaboration and, in turn, advance health - physical, mental, social, and financial - outcomes for veteran and military families across the nation.

APPLY NOW

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www.combinedarms.us/careers

HOUSTON BUSINESS JOURNAL

BPtW

BEST PLACES TO WORK

2022

POSITION: SaaS Product Development Manager

REPORTS TO: Executive Director, Technology & Innovation

LOCATION: Remote

PAY RANGE: $130-150K

MISSION:

Deliver Innovative Technology Solutions that Improve the Quality of Life for Veterans and Military Families.

Job Title: Product Development Manager

Location: Remote / On-Site (Flexible)

Job Type: Full-time

About Us:

Combined Arms has solved for the fragmented social service ecosystem by building a secure, scalable, and user-friendly technology platform for resource connection, and bi-lateral inter-agency referrals, with enforced, network-wide accountability. We have partnered with veteran non-profit hubs, states, and federal entities, deploying our platform to efficiently and expeditiously connect and serve nonprofits, government agencies, and military and veteran families. Founded by veterans for veterans in 2015, Combined Arms began with a mission to accelerate the impact of veterans and veteran-serving organizations, while fundamentally redesigning the military transition process through technology innovation and collaboration. We streamlined the connection between active service members, veterans and other military-connected individuals and organizations that assisted them, serving more than 85,000 veterans and growing to a network of 500+ Member Organizations that provide 1,500+ social services and resources. Now, our vision is to transform the veteran service delivery model by providing best-in-class technology, collaboration, and processes to improve outcomes, accountability, and reduce time to service across the nation.

The Role:

We are seeking an experienced Product Development Manager to lead our ambitious replatforming project. The ideal candidate will play a pivotal role in shaping our SaaS business infrastructure, ensuring scalability and flexibility to meet evolving market needs and regulatory environments.

Key Responsibilities:

- Develop and execute a comprehensive strategy for replatforming our technology stack into a SaaS model, targeting domestic State Government sectors, and allied countries departments of veteran affairs.
- Lead product teams through advanced performance data capture, planning and documenting the process of designing and implementing custom workflows, automations, data harmonization, and data warehousing solutions.
- Create a pricing model and tools tailored for SaaS businesses, incorporating competitive analysis and market trends.
- Develop and oversee a robust go-to-market strategy, including market analysis, product positioning, and customer acquisition channels.
- Consult on designing a loosely coupled architecture for modular SaaS products, ensuring scalability and adaptability.
- Consult on the development of SaaS products from conceptualization to launch, focusing on innovation and user experience.
- Consult on Incorporating AI and ML technologies to enhance product offerings and customer experience.
- Provide expertise in scaling businesses and international business operations.

Required Experience:

- Proven experience as a Senior Product Manager or similar role in SaaS businesses, preferably with exposure to government sectors.
- Strong background in creating SaaS business infrastructure, pricing models, and business analytics.
- Demonstrated experience in leading large product teams and managing significant technology projects.
- Expertise in formulating go-to-market strategies and developing SaaS products.
- Experience in creating architectures for modular SaaS products.
- Demonstrable experience in incorporating AI and ML technologies into product solutions.
- Deep understanding and experience across the 1st, 2nd, and 3rd sectors.

Qualifications:

- Masters degree in Business, Computer Science, Engineering, or related field; Master's degree preferred.
- Relevant certifications in Product Management, AI, ML, or related areas are a plus.
- Must be an American Citizen, Permanent Resident or Green Card Holder

What We Offer:

- Opportunity to be a part of a groundbreaking project with a significant impact on the veterans' services sector.
- Flexible working arrangements.
- Competitive consulting fees.
- A dynamic and supportive team environment

Application Process:
Interested candidates should submit their resume, a cover letter highlighting relevant experience, and any portfolio examples of previous work in SaaS business development or consultancy.

We are committed to diversity and inclusion and encourage qualified candidates from all backgrounds to apply.

Deadline for Application: Dec 18, 2023

Contact Information:
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